

Press Release, München / Grünwald, 15<sup>th</sup> of July 2008

**Hübner Schlösser & Cie advised Heitkamp & Thumann Group in the sale of Westfalia Profiltechnik GmbH & Co. KG to Johnson Controls Inc.**

In July 2008, the Heitkamp & Thumann Group, Düsseldorf/Germany, sold Westfalia Profiltechnik GmbH & Co. KG to Johnson Controls Inc., one of 100 largest US companies with its headquarter in Milwaukee\*. Westfalia Profiltechnik GmbH und Co. KG, located in Hilchenbach/Germany, produces roll-formed seat glides and seat parts especially for car seats and occupies a world leading position in the field of the aim to use the roll-forming technology.



Johnson Controls Inc. (NYSE: JCI), which increasingly establishes roll-forming in its seat-systems, acquired Westfalia Profiltechnik to ensure the technology and supply of critical seat-components, and to extend the location in Hilchenbach to a competence centre of roll-forming technology. The company possesses locations in the whole world and plays an international leading role in the fitting of cars, building-efficiency and energy solutions.

The Heitkamp & Thumann Group is located in Düsseldorf and generates with about 2300 employees on 16 locations in Europe, Asia and in the US revenue of almost \$400 Mio p.a. The Group combines middle-sized companies belonging to metal- and plastic-handling industries. The product program embraces Aerosol-spray cabs build for the pharmaceutical industry, metal-tubes, cold-formed metal-parts and plastic products for the automotive industry, air ducts for buildings and air-technology-installations, battery hulls, and others.

\* The transaction is subject to approval by the antitrust authorities.



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CORPORATE FINANCE

Referring to Jürgen R. Thumann, president of the Bundesverband der Deutschen Industrie (BDI) and chairman of the shareholders' committee of Heitkamp & Thumann Group, Düsseldorf: "To complete such transactions contemporary and capturing to both parties, seller and buyer, there is a high importance of support of experienced consultants in every phase of the transaction process. We have a long-time, trustful relationship with Hübner Schläsler & Cie becoming apparent in numerous successful transactions."

***About HSCie:***

Hübner Schläsler & Cie, located in Grünwald near Munich, is an independent corporate finance advisory firm, specialised in acquisitions and divestitures of medium-sized and large companies worldwide. In the last years the firm advised in more than 100 transactions with a total transaction value in excess of EUR 17 billion. Hübner Schläsler & Cie is one of the leading advisory firms for medium-sized transactions in Germany.

**For further information please contact:**

Hübner Schläsler & Cie  
Alice Steinhausen  
Corporate Communications  
Luise-Ullrich-Straße 8  
D-82031 Grünwald

Phone: ++49 (89) 998997-0  
Fax. ++49 (89) 998997-33  
e-mail: [asteinhausen@hscie.com](mailto:asteinhausen@hscie.com)  
[www.hscie.com](http://www.hscie.com)

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