

Press Release, München / Grünwald, 10th of December 2010

Hübner Schlösser & Cie advised Heraeus in the acquisition of the conductive polymer business/CLEVIOS of H.C.Starck GmbH

Heraeus Precious Metals GmbH & Co. KG and other legal entities of Heraeus have acquired the conductive polymer division of H.C.Starck GmbH which is held by the financial investors Advent International and The Carlyle Group. This division based in Leverkusen, Germany, and operating on a global scale with operations in USA, Thailand and Japan, develops and sells liquid polymer chemicals under the brand name CLEVIOS. Due to the highly conductive nature, these chemicals are used in a wide range of applications, primarily in the electronics industry. The transaction comprising asset and share deals was closed in December 2010.



Heraeus has seen many decades of success with metallic materials in the fields of the electronics and semiconductor technology. By purchasing CLEVIOS, Heraeus makes a targeted addition to its product portfolio and further expands its position as a leading global supplier of high-quality coating materials used in the electronics industry, among others.

Heraeus, the precious metals and technology group headquartered in Hanau, Germany, is a global, private company with over 155 years of tradition. Our businesses include precious metals, sensors, biomaterials and medical products, dental products, quartz glass, and specialty light sources. With product revenues of € 2.6 billion and precious metal trading revenues of € 13.6 billion, as well as more than 12,300 employees in over 110 subsidiaries worldwide, Heraeus holds a leading position in its global markets.

H.C. Starck is an international group of companies with more than 2,700 employees at 13 production sites in Europe, North America and the Far East. The companies produce refractory metals & advanced and ceramics as powder and or fabricated products.



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Hübner Schlösser & Cie advised Heraeus in the valuation, due diligence, process communication and negotiations of key terms and conditions of the transaction.

Roland Gerner, managing director of Heraeus Precious Metals GmbH & Co. KG: "Hübner Schlösser & Cie has contributed critically with its transaction experience and negotiation skills so that we have attained attractive terms and conditions and were able to do the deal."

About HSCie:

Hübner Schlösser & Cie, located in Grünwald near Munich, is an independent corporate finance advisory firm, specialised in acquisitions and divestitures of medium-sized and large companies worldwide. In the last years the firm advised in more than 150 transactions with a total transaction value in excess of EUR 17 billion. Hübner Schlösser & Cie is one of the leading advisory firms for medium-sized transactions in Germany.

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